

The book was found

# Planning For Success In Real Estate Sales: A Guide To Creating A Winning Business Plan

Planning For  
Success In Real  
Estate Sales: A  
Guide To Creating  
A Winning  
Business Plan  
Matt Williams



## Synopsis

The single most effective step any real estate agent can take to raise his or her business to higher levels is to work from an effective business plan. Whether new to the business or already a top producer, every agent can benefit from the three parts of an effective plan - establishment of meaningful goals, determination of effective methods, and a means for staying on track. In this book by longtime real estate broker, trainer, mentor, and coach Matt Williams, you will learn why working from a detailed plan is critical to your success and how to create your own personalized plan - a plan that will enable you to live the lifestyle you want.

## Book Information

Audible Audio Edition

Listening Length: 51 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Matt Williams

Audible.com Release Date: November 25, 2015

Whispersync for Voice: Ready

Language: English

ASIN: B0189XM50

Best Sellers Rank: #14 in Books > Business & Money > Real Estate > Sales #75 in Books > Business & Money > Management & Leadership > Mentoring & Coaching #1192 in Books > Audible Audiobooks > Business & Investing

## Customer Reviews

I really like the way this writer lays out an orderly, sensible method for creating a business plan. Starting with identifying what you want to accomplish, then deciding on what methods you will use, then establishing a way to make sure you don't stray from your plan, the guesswork and uncertainty is minimized. I think every agent would benefit from reading this book. It took me about an hour to read it and it was an hour very well spent.

[Download to continue reading...](#)

Sales: A Beginners Guide to Master Simple Sales Techniques and Increase Sales (sales, best tips, sales tools, sales strategy, close the deal, business ... sales techniques, sales tools Book 1)

Planning for Success in Real Estate Sales: A Guide to Creating a Winning Business Plan

BUSINESS PLAN: Business Plan Writing Guide, Learn The Secrets Of Writing A Profitable, Sustainable And Successful Business Plan ! -business plan template, business plan guide - Secrets of a Master Closer: A Simpler, Easier, and Faster Way to Sell Anything to Anyone, Anytime, Anywhere: (Sales, Sales Training, Sales Book, Sales Techniques, Sales Tips, Sales Management) Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) Real Estate: 30 Best Strategies to Prosper in Real Estate - Real Estate Investing, Financing & Cash Flow (Real Estate Investing, Flipping Houses, Brokers, Foreclosure) Business Plan: Business Tips How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts, financial freedom, ... making money, business planning Book 1) How to Start Your Own Real Estate Photography Business!: A Step-by-Step Guide to Show You How to Begin Your Own Real Estate Photography Business in 14 ... for real estate, photographing houses) A Guide to MAKING IT in Real Estate: A SUCCESS GUIDE for real estate lenders, real estate agents and those who would like to learn about the professions. Laugh Your Way to Real Estate Sales Success: For Real Estate Agents, WannaBes, UsedToBes, & Those Who Love Them! Florida Real Estate Law and Practice Explained (All Florida School of Real Estate - Florida Real Estate Mastery) (Volume 1) Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate Plan to Win!: Transform Your Real Estate Sales Game Plan Master Planning Success Stories: How Business Owners Used Master Planning to Achieve Business, Financial, and Life Goals (The Master Plan Book 2) Business plan template and example: how to write a business plan: Business planning made simple A Revolution in Real Estate Sales: How to Sell Real Estate The Real Estate Sales Secret: What Top Real Estate Listing Agents Do Today To Sell Tomorrow (Black & White Version) The Real Estate Sales Secret: What Top Real Estate Listing Agents Do Today To Sell Tomorrow (Enhanced - Full Color) The Real Estate Sales Secret: What Top Real Estate Listing Agents Do Today to Sell Tomorrow The Real Book of Real Estate: Real Experts. Real Stories. Real Life

[Dmca](#)